Bosch Software and Digital Solutions

Reimagining the Future

Invented for life





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SDS Digital Enterprise Services

Enabling Transformation for a Resilient Future







Digital industry solutions Harnessing the IT advantage

The integration of AI-led tools and technologies in the quest for digital transformation and the pursuit of Industry 4.0 offers numerous tangible benefits to businesses. Future-facing enterprises can enjoy increased efficiency, better decision-making, improved customer experiences, and sustainable practices. Embracing these technologies can lead to a competitive edge and pave the way for a more connected and efficient future.

Charting the trends and benefits of AI-led solutions



Al-driven forecasting models can reduce supply chain management errors by up to 50%.¹



Surveys have shown that a large percentage of employees (81%) report Al improving their overall performance and productivity.²



Automating revenue management for pricing optimization has conclusively led to a 5% improvement in the overall revenue.³



Market predictions state that by 2023, remote industrial IoT capabilities will be pervasive across 20% of all industrial equipment.⁴



() () () The global market for AI in industries such as the retail is expected to be worth 55.53 billion by 2030.⁵

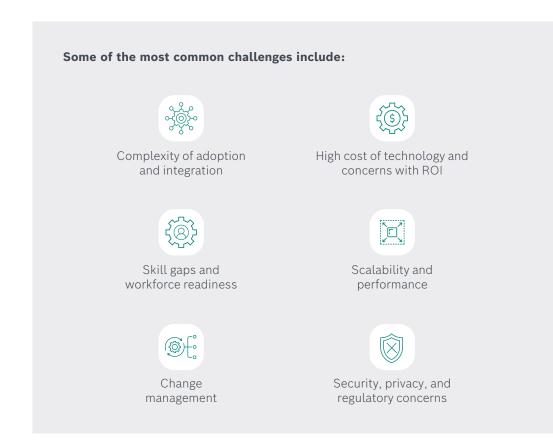
Similar growth trends can be observed in the manufacturing market, where the global AI market size is expected to reach \$68.36 billion by 2032.⁶



From barriers to breakthroughs

Addressing adoption challenges

Despite a myriad of benefits, enterprises often struggle to adopt digital solutions and innovations in alignment with their long-term goals and business objectives.



This is where experienced technology implementation experts like Bosch can help enterprises adopt digital innovations to chart a path of continuous evolution.



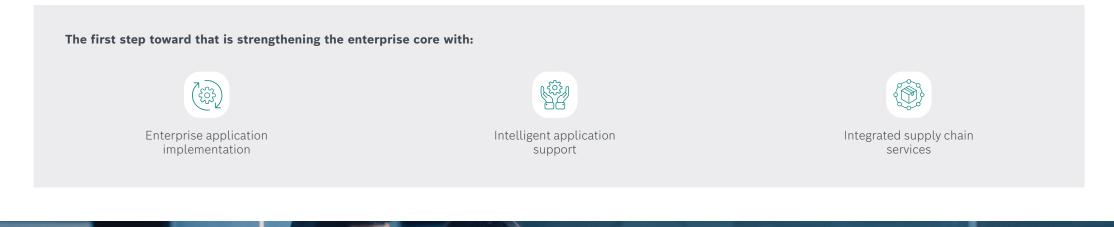


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Enterprise core services

An overview

Bosch's digital enterprise offerings are focused on revolutionizing operations with future-ready technology enablement, agile methodologies, and holistic transformation.



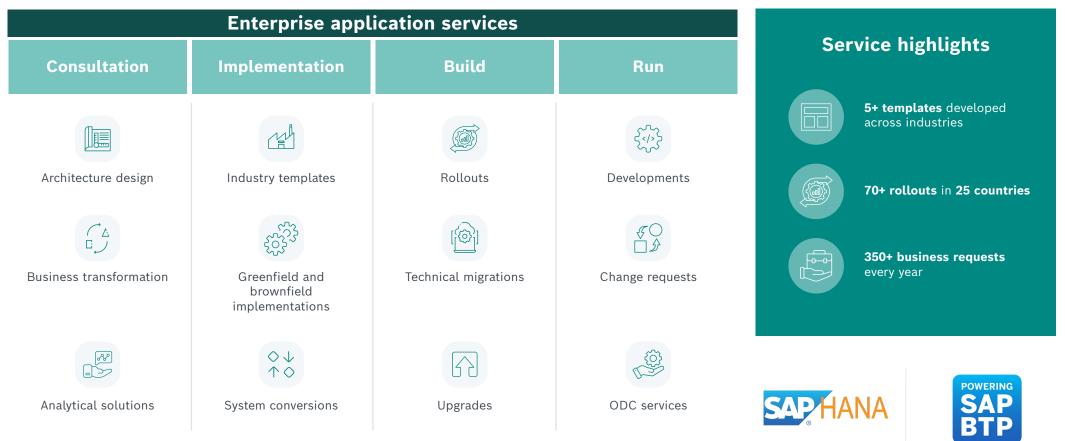




Enterprise application implementation

Putting systems to work

Based on the principles of outcome-based transformation and efficient business process mining and harmonization, Bosch helps organizations build on their core functionalities with our industry-vetted enterprise application services.



Our **D365 ERP offerings** include core finance, project management and accounting, and template rollouts for global subsidiaries of large enterprises.

Similarly, for **RISE with SAP**, our services include S/4HANA implementation, rollouts, upgrades, developments and extensions, BTP developments, and custom applications.

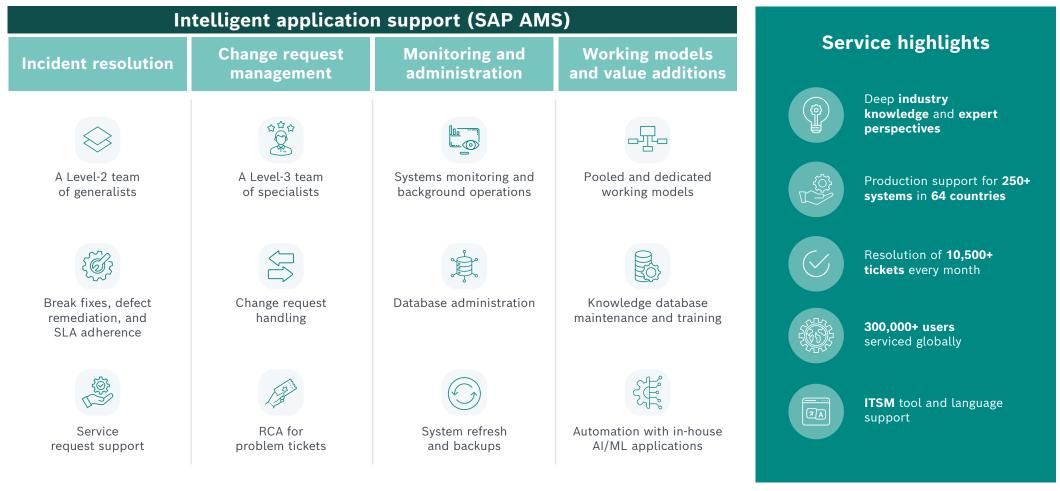




Intelligent application support

Next-level assistance

Bosch offers intelligent support for SAP Application Management Services (AMS) with a four-pronged approach to **discovering**, **stabilizing**, **nurturing**, and **accelerating** business growth. This approach, coupled with our intelligent application support services, translates to **seamless transitions**, **stabilization and optimization**, **practitioner perspectives**, and **flexible and scalable working models**.







Integrated supply chain services

Streamlining logistics

Bosch's enterprise core offerings are also focused on integrating supply chains with **new-age innovations forfuture-ready operations**. In that quest, our supply chain services are aligned with **SAP** and **D365**.

SAP services					
WarehouseTransportationPlanningProcurementmanagementmanagementsolutionsolution					
SAP EWM	SAP TM	SAP IBP	SAP Ariba		
Cutting-edge warehouse management for improved efficiency and transparency	Integrated transportation management for improved supply chain efficiency	End-to-end planning for comprehensive data-driven decision-making	Holistic procurement approach for improved supply chain resiliency and efficiency		

Service highlights

At Bosch, our extensive supply chain expertise comes from overseeing our global network, encompassing over 280 plants and 750 warehouses in 60+ countries. These solutions have undergone rigorous testing within our own facilities, enabling us to offer our customers a practitioner's perspective.



Preparation of global templates for EWM, TM, and multi-country rollout



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iscrete manufactur	ing



Microsoft D365-based **supply chain solutions** for smaller subsidiaries



Dealership management solutions for automotive companies



End-to-end solution for retail industries

	D365 services						
Dealership	Retail POS	Solution for	Manufacturing				
management		subsidiaries	solution				
Bosch	D365	Smart	D365				
DMS	Commerce	market solution	Manufacturing				
Implementation of DMS for automotive and spare parts dealers for scalable digitization of large dealer networks	Modern retail system for improved efficiency, scalability, and support across geographies	Template-based rollout for smaller subsidiaries of large enterprises	Implementation of D365 to provide best-in-class ERP for manufacturing companies				



Custom applications, cloud, and infrastructure services

Building digital fortitude

Besides the enterprise core services, Bosch has a host of secondary services that are aimed at building digital resiliency for forward-thinking companies.



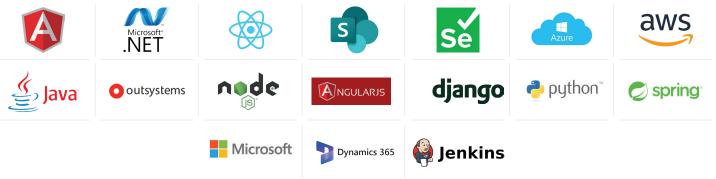
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Custom applications services

Accelerating business evolution

Bosch offers an array of solutions aimed at custom applications, which are critical for businesses in their operational endeavors.

Consulting	Domain- and technology-agnostic business transformation consulting for various functions such as finance, operations, procurement, supply chain,	
	sales and marketing, human resources, and information technology.	° Å
Application portfolio rationalization	Continuous application modernization for business agility and proprietary methodologies and tools to assess application portfolio and identify the best approach for portfolio rationalization.	
Application development	Development of diverse and complex applications at lower costs and fast response to requests for new functionalities and requirements.	
Application maintenance and support	Full lifecycle AMS delivering a wide range of application management and development support services.	
Open-source development and migration	Recognition and implementation of the right approach and solution to scale the adoption of open-source development.	



Service highlights

Global reach with a presence in the APAC, EU, UK, and NA regions

Gold/360° partnership with **Microsoft**

Setting up and managing large-scale ODCs

Frameworks to enable **faster** development and migrations

Reusable components (accelerators) and in-built tools



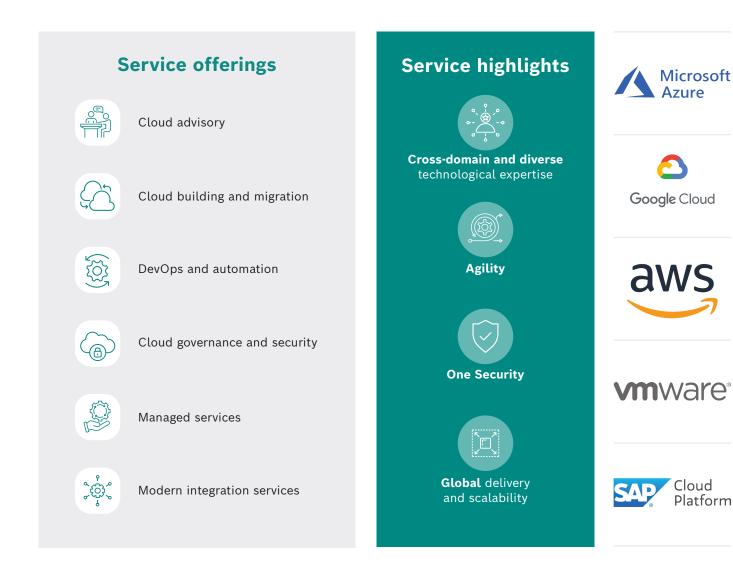
Dedicated CoEs for core technologies



500+ certified consultants specializing in Microsoft and other technologies

Cloud services Transitioning to the next-generation platform

In the digital journeys of businesses, the cloud has emerged as a key enabler. At Bosch, we recognize the need for well-rounded **cloud services** in helping enterprises revolutionize their operations and offerings. Our cloud services cater to domains such as **mobility, manufacturing, utilities, retail,** and **Industry 4.0**.

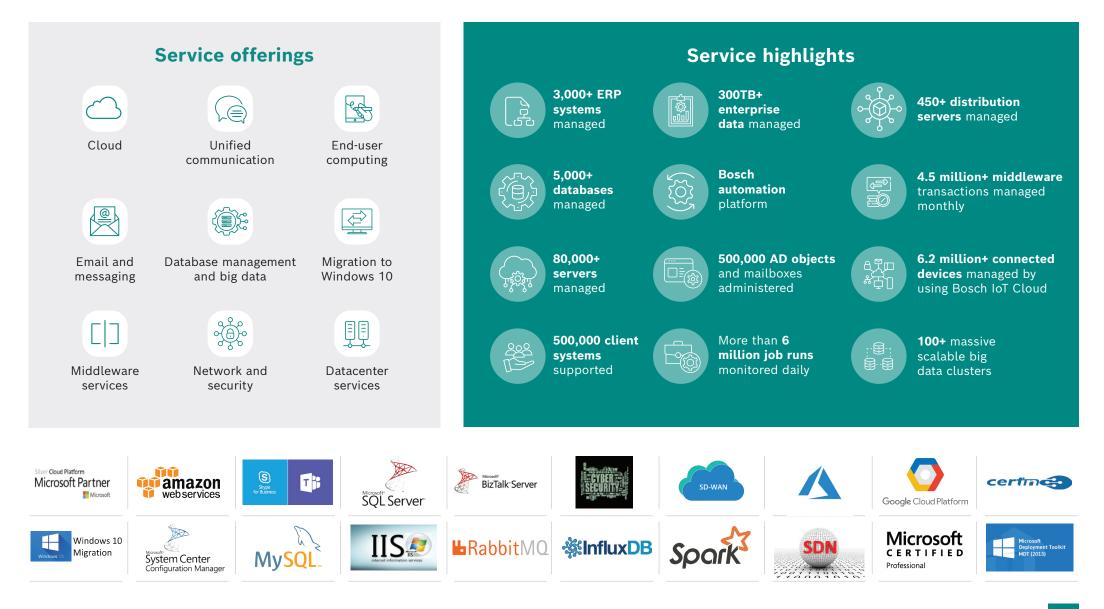






Infrastructure services Adding excellence from the ground up

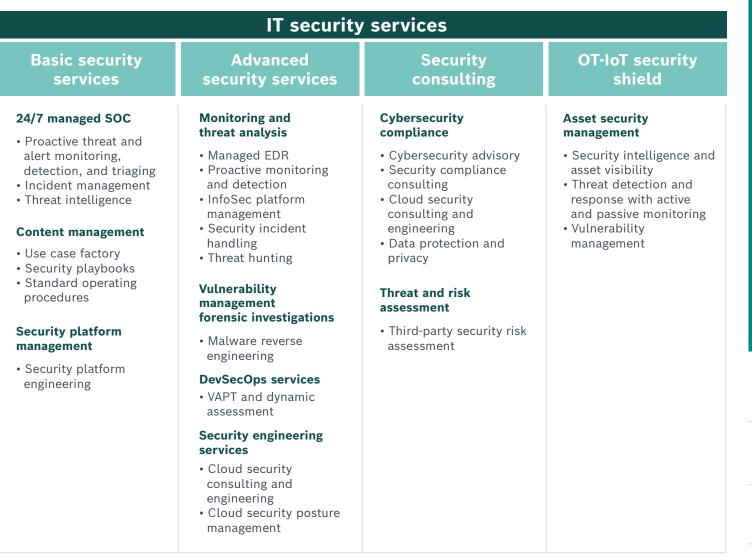
Bosch offers a diverse set of infrastructure services to provide operational agility, improved productivity, and reduced costs.



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IT security services Keeping connections secure and productive

Bosch delivers a wide range of **business and technology benefits** by empowering enterprise IT with various **IT security services**.



Service highlights



Security operation center as a service plug-and-play operation (ISO 27001 SOC-II 24*7 SOC service with flexible delivery) model



Securing AI/ML models for the edge and cloud with **Bosch AIShield**



Cybersecurity research and validation lab



Reusable solution assets, blueprint references, and solution integration

IBM ©Radar



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BPO services Expanding your footprint

Bosch offers cutting-edge BPO services to help enterprises unlock fresh opportunities, optimize operations, and reduce costs.

Service offerings



Service highlights

More than More than Around 20 million 13,000/hour 3.5 million customer requests phone calls concierge calls Rescued Saved ~45,000 ~54,000 ~30,000 individuals in in accidents connected elevators stuck elevators More than Connected Deployed more than ~3,000 trucks 15 million **100 bots** connected vehicles

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Customer experience services

Making a difference

Bosch offers end-to-end consulting, implementation, rollouts, upgrades, migrations, development and support, and testing for enterprises to enhance the experiences of their customers.

Experience management



Contextual intelligent marketing

- Dynamic customer profiling
- Segmentation, campaigns, and journeys
- Commerce marketing
- Lead management
- Marketing planning and performance
- Marketing analytics

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Omnichannel e-commerce

- Experience management
- Product content and data management, CMS
- Context-driven services
- Omnichannel commerce management
- B2C, B2B, and B2B2C commerce
- Headless and composable commerce

Customer data and experience management

- Customer identity and profile management
- Enterprise consent management
- Customer insights and analytics
- Experience management

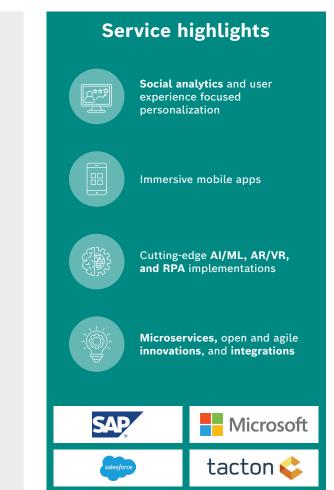


High-touch sales experience

- Sales planning, performance, and forecasting
- Configure-price-quote (CPQ)
- Salesforce automation
- Partner relationship management
- Sales quotation and contract management
- Mobile-first offerings

Customer-for-life focused services

- Self-service
 - Customer service and support
 - Field service management
 - Mobile-first offerings



Industry 4.0 services Gearing up for the next industrial revolution

Bosch's Industry 4.0 service offerings are focused on revolutionizing **operations**, **user experiences**, and **productivity**.

The services include:



Industry 4.0-specific offerings



XR solutions







Data science services



Data engineering services





Industry 4.0 offerings Aligning technologies with shifting tides

Bosch's Industry 4.0-focused offerings are aimed at empowering forward-thinking enterprises in their technology-enabled, digital-first business endeavors.

Service offerings



Digital Twin

This is an end-to-end intelligent asset management solution targeted at driving a proactive approach to asset maintenance, reliability-based inspection, and mechanical integrity.



Indus 4.0

This is a scalable, modular, and bundled cloud and on-premises solution that addresses the entire spectrum of Industry 4.0 with pre-configured apps. It can be tailored and delivered to suit customer requirements.



Custom and COTS MES

This solution leverages Bosch's experience in the manufacturing domain and applies our best practices during implementation and rollouts.



DeviceBridge

This is an I4.0 software solution that connects a wide variety of shop-floor devices, acquires process/machine data seamlessly, and delivers to top-floor systems such as MES, database, cloud, etc.



WMLite

This is a digitized inventory management application designed to manage inventory in warehouses. The system offers real-time visibility of inventory, increases the efficiency of warehouse operations, and maintains high inventory accuracy.

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BOSCH DEEPSights

This is a digital suite targeted at energy and utility conservation and sustainability. It connects and monitors assets to optimize energy and utility consumption and accelerate carbon-neutrality initiatives.



AR/VR solutions

Our enterprise-grade AR/VR solutions empower frontline operators to be safe and agile, and reduce errors. Immersive training solutions enable learning in simulated environments. AR/VR solutions guide operators with contextual information, including remote expert assistance in hands-free formats.

Service highlights



End-to-end solutions that synergize sensors, software, and services



Manufacturing process knowledge and domain expertise



Lighthouse factories



100+ cloud trained on Industry 4.0 practices



50+ edge specialists



500+ implementations

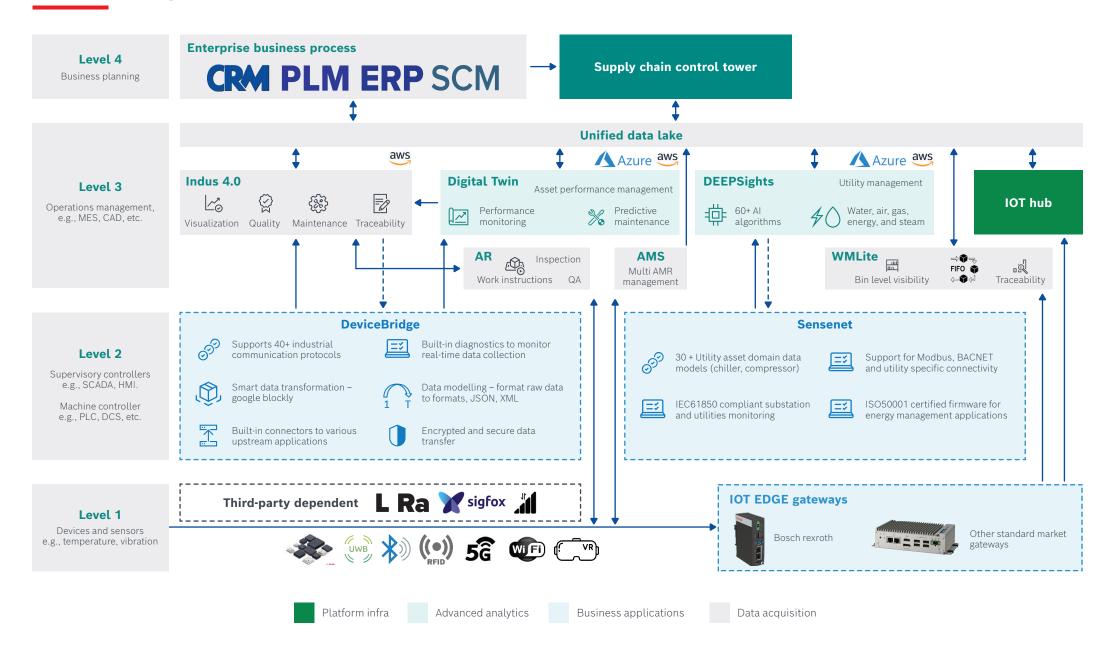


140+ use cases



Industry 4.0 solution stack

Transforming enterprise functions



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XR solutions Revamping CX and EX

Bosch's XR solutions are targeted at the automotive, retail, manufacturing, transportation, oil and gas, and healthcare industries. These solutions are built on the frameworks of VR training, AR bridge commerce, and VR city.

Enterprise-grade XR solutions



Immersive trainings

- Virtual facility/factory walkthrough
- Industrial safety, operating, and maintenance trainings
- Daily life skills trainings, soft skills trainings



Manufacturing services

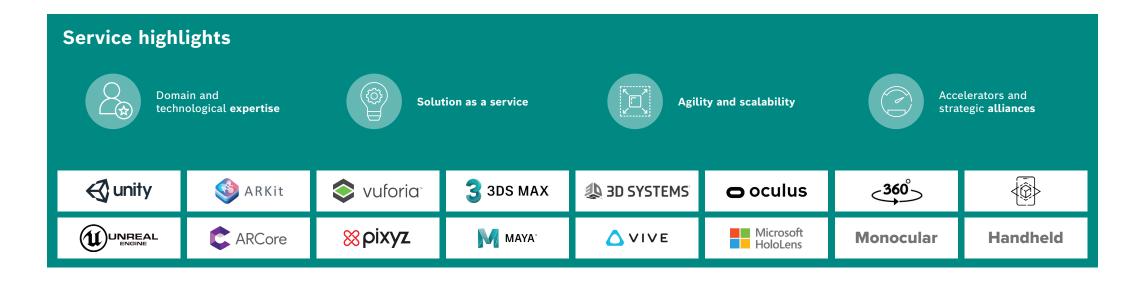
- Visual, guided work instructions for operations, repairs, and maintenance
- Remote assistance and mentoring
- Visualized IoT/digital twin data in AR/VR
- Light-guided solution for quality inspection

Sales and marketing services

• Virtual showrooms/product presentations

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- Interactive product catalogs for e-commerce
- Interactive product user manuals



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Distributed ledger services Harnessing the power of blockchain

Bosch's distributed ledger services seamlessly incorporate the blockchain technology into supply chains within the automotive, food, and pharmaceutical sectors. The Bosch **Provenance Platform** plays a pivotal role in shaping these services. Bosch possesses significant expertise in smart contract development, establishing a genuinely **decentralized architecture**, offering both cloud and on-premises solutions. This expertise empowers our clients to formulate effective business strategies, plans, and budgets. The distributed applications on our platform are available through the **Azure and AWS marketplaces**, ensuring accessibility and scalability.

Distributed ledger services

Product implementation

- Use case definition and solution design
- Product customization, enterprise integration, and pilot and production rollouts
- Both decentralized and centralized frameworks of deployment



Managed services

- Blockchain network operations support for L1/L2/L3
- Blockchain services such as member onboarding, enhancements, etc.

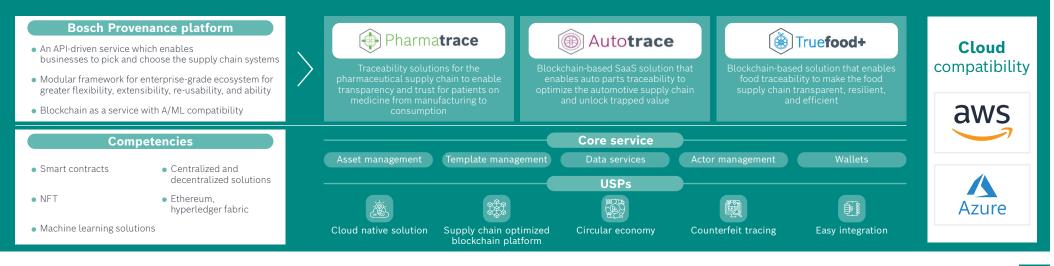
Custom projects

- Blockchain consulting
- Blockchain co-innovation
- Implementation of custom distributed apps
- Implementation of e-wallets
- Consortium building assistance for specific use cases

Service highlights

유지 (신) =

Our offerings: Accelerators that truly enable decentralized supply chain processes through track and trace solutions





Data science services Making the most of information

Bosch's team of exceptionally skilled AI/ML-qualified data specialists bring substantial value to enterprises through purpose-specific data science services. Our expertise lies in the **conception, creation, and implementation of ML algorithms** capable of revealing profound insights. Additionally, we possess an MLOps control center that facilitates the real-time monitoring of deployed ML models, promptly triggering alerts, or retraining procedures when data or model deviations occur. Within the realm of data science, our competencies span various domains, including the **development of convolutional neural networks, deep learning, AIOT, reinforcement learning, and explainable and ethical AI**.

Data science services







Data engineering services Building the foundation for data-driven success

Bosch offers varied data engineering services based on the principles of **data ingestion**, **data processing**, **data lake house**, **data platforms**, **and data governance**. Our offerings are designed to facilitate the creation of centralized data platforms for disparate source systems, serving as a foundation for various analytics use cases. Data engineering comprises multiple sub-processes such as:

Data processing: Data pipelines are created to ingest source data into the data storage platforms, undergoing cleansing and transformation steps in the process.

Data management: Our data management capabilities across data platforms include multiple features such as data governance, data cataloging, data quality, metadata management, data lineage, and DataOps.

Data storage: We have the capability to implement multiple data storage solutions across cloud and on premises, including data lake, data warehouse, data lakehouse, data fabric, data mesh, data marts, and data aggregates.

Data science services

Mobility

- Anomaly detection
- Tire reports and analytics
- Time series forecasting
- Demand and supply analytics
- Warranty claims and analytics
- Predictive maintenance

Industry 4.0

- Scrap reduction
- Condition monitoring and predictive analytics
- Enterprise data lake
- Inventory management
- Recommendation engine
- Automated quality assurance

Healthcare

- DLT implementation
- Synthetic data generation
- Data management for medical devices
- Cloud-based data lake
- Hazardous gas leakage detection

Others

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- Knowledge graphs
- Tax-filing analytics
- Supply chain analytics
- Surveillance assistance
- Cybersecurity asset management





Data visualization services

Unveiling a new norm for data narration

500+

dashboards

Bosch excels in data visualization by delivering clear and intuitive insights to clients through various means, including **dashboards**, **charts**, **graphs**, **geographical visualizations**, **and infographics**.

Data visualization services



Service highlights

professionals

989 **100+** engagements Key tools and technologies



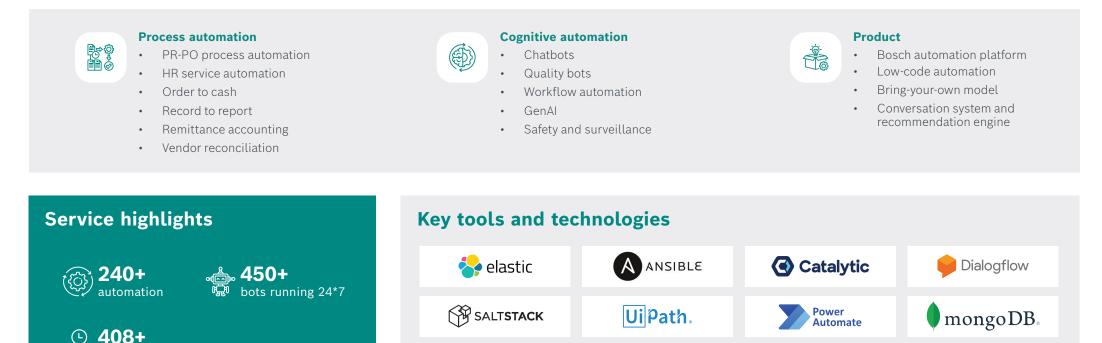
Digital transformation services



Intelligence augmented automation

Digital transformation encompasses several key areas, including business process automation, cognitive automation, and generative AI, which contribute toward the optimization of business processes. This approach aids in cost reduction, enhances accuracy, and frees up human resources from repetitive tasks that can be automated by bots. Our expertise spans various domains, including smart information management systems, purchase management, HR processes, finance processes, logistical planning, and engineering. To achieve these transformations, our team utilizes a variety of tools. These include the Elastic stack, Ansible automation tools, UiPath platform, Automation Anywhere tools, Power Automate flows, and the Dialog Flow console.

Digital transformation services



@ AUTOMATION ANYWHERE

docker

man-month saving

Terraform

TensorFlow

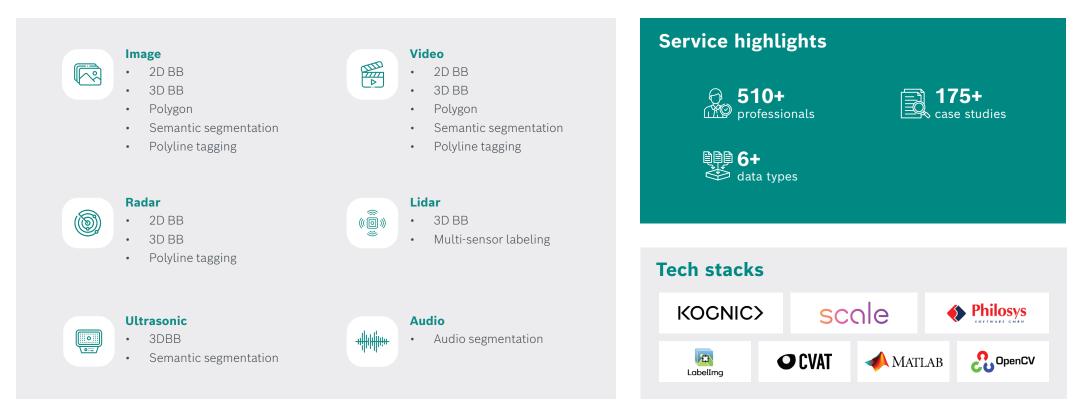


Data annotation services

Adding labels or metadata to raw data for machines

Bosch provides a highly structured and systematic set of data annotation services designed to enhance **data comprehensibility and usability for machines**. This facilitates the development and training of algorithms across a wide range of tasks, including **image recognition**, **natural language processing**, **speech recognition**, **and more**. Annotated data plays a pivotal role in **supervised learning**, where models are trained to make predictions based on labeled examples.

Digital transformation services



SDS Engineering Offerings

Transforming Products through Digital Innovation and Product Engineering

Invented for life





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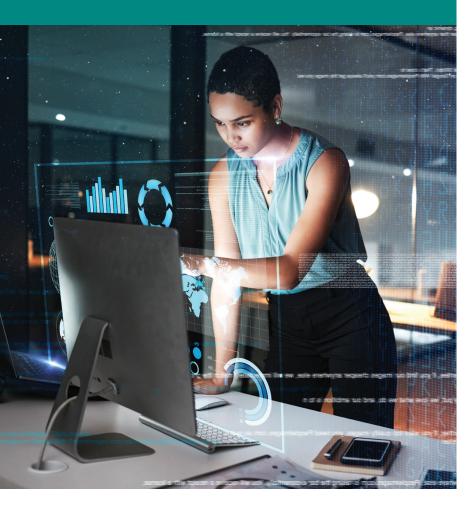
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Engineering solutions

Digital transformation of products and product engineering



From building experience concepts to developing connected technologies, our engineering portfolio enables the identification of customers' problems and ensures a rapid turnaround of complex solutions. We also reinforce the ecosystem by optimizing processes and essential toolchains, which are deeply rooted in Bosch's culture of innovation. Our legacy of consistent innovation and market disruption has spanned over a century.

The SDS engineering solutions include:



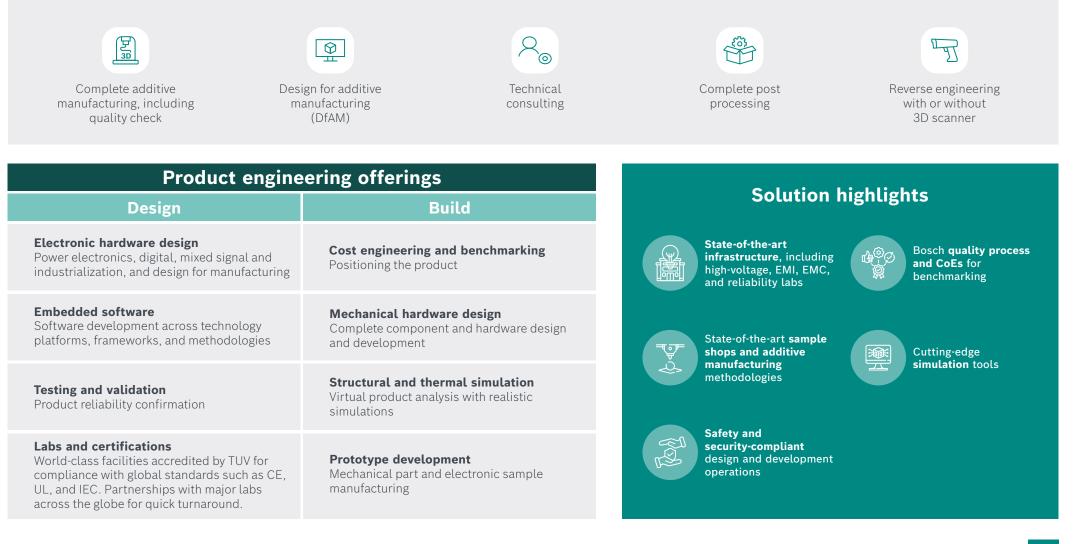
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Product engineering offerings

Redefining design and development

Bosch's comprehensive product engineering offerings cater to a cross-section of global organizations in their endeavor of **optimizing value, maximizing production capabilities, and improving user experiences**.

Solution snapshot





IoT solutions Connected solutions for the future, on the cloud and at the edge

Bosch's IoT offerings foster a transformative impact on operations, efficiency, and customer experiences. The technology connects devices, sensors, and systems to enable **real-time data collection, analysis, and automation**. This leads to better decision-making, predictive maintenance, enhanced resource utilization, and personalized services, making it a **fundamental enabler of modern digital products**.

		IoT capabilities			
Product engineering	Edge devices	Cloud deployment	AI/ML	Business integrations	Soluti
Hardware and sensor fusion and integration	Edge device management and cloud connectivity	Hosting connected products and digital twin solution	Asset performance insights	Enterprise system integrations (SAP)	A diverse range
Mechanical and electronic design	Data collection, logging, and alerts	Data ingestion, storage, and processing	Predictive maintenance	UI and reporting for stakeholders	fields like ti chemistry, is capabilities an
EMI/EMC, reliability, NVH digital labs	Edge analytics and visualization	Custom applications and APIs	Statistical analysis and performance monitoring	Field services integration	(
Prototype development	Smart devices gateway administration	Cybersecurity and data privacy	Risk and failure analysis	Web and mobile applications	Ready-to-de product dom goods, indust ind
Embedded firmware services		Remote device management	Workforce utilization insights		

Solution highlights



A **diverse range of expertise**, encompassing fields like tire mechanics and battery chemistry, is employed to bolster edge capabilities and improve data visualization



Ready-to-deploy assets across various product domains, including consumer goods, industrial solutions, the sporting industry, and more.

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Cybersecurity offerings

Safeguarding assets and processes

Bosch's comprehensive hardware and software security module is aimed at firewalling the operations of forward-thinking enterprises.

Product engineering solutions

Device security	Firmware security	Communication security		Solution highlights
Hardware root of trust personalization and integration	Verified bootloader (NXP i.MX, Microchip SAMDxx/SAMLxx, Intel® x86, and more)	TLS/DTLS stack security evaluation and integration (WolfSSL, LibreSSL, and more)	IoT protocols such as MQTT, CoAP, AMQP, and more	Turnkey solutions for chip-to-cloud security covering policies,
Secure key storage	Kernel verification (FIT image, SoC-specific mechanisms)	Server authentication	Healthcare data exchange such as DICOM, HL7, and FHIR	and SOC ②☆ PROSSEC for automated
Device identity and authentication	Root file system verifications (dm-verity, IMA/EVM, FIT image)	Messaging security assessments	Industrial protocols such as DNP3, Modbus, S7, Fox, and more	Vulnerability management Digital trust for connected X spanning IoT security consulting, PenTaaS,
Secure element, trusted	Security	Cloud security	Lifecycle security	and SOC
platform module (TPM) integrations	optimizations for real-time constraints	Cloud-agnostic security solutions	Security lifecycle management	Cybersecurity university for education and cultural internalization of DevSecOns
Trusted execution environment (TEE) using Arm TrustZone and OP-TEE	Security testing and automation for embedded systems	 Certificate and key management Cloud HSM integration 	Secure device credential creation, distribution, and enrollment (SCEP, EST) Secure over-the-air (OTA)	Pioneers of and contributors to industrial standards such as
Data protection using encryption		Cloud security posture management via CASB, CWPP	 update service for embedded systems Package updates Full OS updates Signing of packages 	ISO21434 (Bosch-VW), SAE J 3061, ISO65224 (industrial/ maritime), ISO27001, and TISAX
Verification and validation solutions			and images Threat and risk assessment Systems/cloud-web/mobile	Innovations such as AlShield, shared SOC, Security Building Blocks (SBBs)

Design studio and UX Reinventing user experiences

BOSCH

We create human-centered, design-driven, and technology-enabled solutions for the businesses of tomorrow.

Solution scope



you stay ahead of the curve.

relationships

Immersive experiences, pervasive and phygital systems,

intelligent and adaptive solutions, new human-machine



Design and launch delightful and intuitive products, services, and spaces.

Digital experiences, tangible products, end-to-end services, and physical spaces



Enable rapid innovation with Bosch technology that helps

Jumpstart a meaningful shift toward design and user-centricity within your organization.

5+ years of experience in hosting design thinking and design strategy workshops tailored for leadership teams





HMI engineering offerings Easing human-machine communication

Bosch understands the significance of seamless collaboration between humans and machines, and our HMI-focused offerings are aimed at harmonizing communications efficiently.

Solution scope				
UX/U	II solutions	Automated	HMI V&V	
• UX/UI research	• Asset design	 Graphics test system 	 Automated test equipment 	
Rapid prototyping	• HMI requirements engineering	• IoT HMI testing with crypTA	• HMI V&V as a service	

HMI software development						
HMI application development		Τοο	Tools and solutions			
CANDERA	android 本		HMI analytics framework Intelligent analytics framework to turn user	PoCs and demos		
RIGHTWARE	GL Studio	LeapX A cloud-based	preference and interactions into information and insight HMI suite for connected products HMI tools, micro-services, and SDKs to enhance UX	Architectural consulting		
	_	collaborative HMI rapid development solution		Code refactoring		
5 ()	altia Qt			Performance optimization		

Solution highlights



Automated testing environment to ensure exhaustive test coverage



LeapX to ease collaboration during development

Validation engineering offerings



Taking testing and virtualization to the next level

Bosch has unlocked the next-generation validation engineering solution by partnering with global automotive OEMs, off-highway OEMs, and new-age mobility companies across North America, Europe, China, Japan, and India.

Validation engineering solutions

Verification and validation

- HIL, SIL, and MIL
- System testing
- Module testing
- Vehicle/box car testing

Design and development

- HIL infrastructure
- Custom test equipment ٠
- Test automation
- Wire harness

Virtualization

- vECU/FMU creation
- Simulation environment
- Integration
- Test automation
- CX solutions

Plant modeling

- Vehicle dynamics
- Sensor simulations •
- Vehicle integration •
- Integration with HIL •

Test automation tools and frameworks

- ECU test
- **Robot** framework
- Automation desk (dSpace)

E2E test solution

- Functional validation •
- Interoperability •
- Security •
- MNO testing •
- Scalability testing

Accelerators and enablers

- **REMOTED** (remote testing and test farm) •
- **ARISE** (auto-generation test case)
- **fasTest** (auto-generation test script)
- **GTS** (graphical test system)
- **TSG** (test scripts for unit testing)

- vTest studio (Vector) •
- **Custom** frameworks

- **CTC** (connectivity test center)
- **Reg2test** (requirement to test)
- **AI-4-DeM** (defect prediction)
- **SVENTA** (AI-based NVH tester)

Bosch SDS: Reimagining digital product engineering

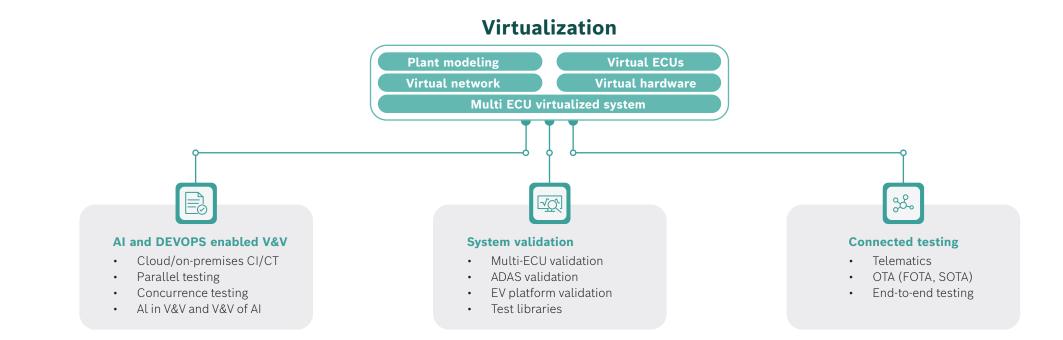
Hardware validation

- EMI/EMC testing •
- Reliability •
- NVH testing
- Mechanical testing

Validation engineering offerings



Taking testing and virtualization to the next level





Solution highlights



fasTest, a rule-based test script generation engine for quick turnaround in automation



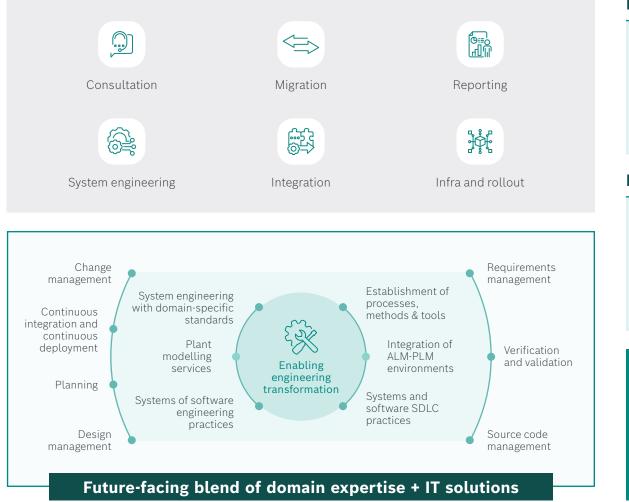
Tool- and supplier-agnostic validation portfolio that supports all levels of testing

Engineering IT offerings Transforming enterprise IT



Bosch's engineering IT offerings are aimed at delivering unparalleled value across enterprise IT. We combine our **deep domain knowledge, state-of-the-art facilities, and cutting-edge IT solutions** to drive engineering transformation.

Solution snapshot



Engineering process expertise

- Product development and systems engineering
- Engineering industry-specific processes and best practices
- Conformance with domain-specific standards

Engineering IT expertise

- CMMi L5, ASPICE L3, and ISO certifications
- Large IT infra and license management
- Toolchain development and large rollouts
- Partnership with **IBM**, **PTC**, **OASIS**, etc.

Key differentiators



125+ extensive multidisciplinary engineering products



Diverse custom toolchain development expertise



PLM offerings Bringing an edge to business consulting and system integration

Bosch's PLM practice takes a fresh approach to modernizing production and maintenance processes with an eye on **end-to-end transformation**.

PLM solutions



References



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