

# Case Study



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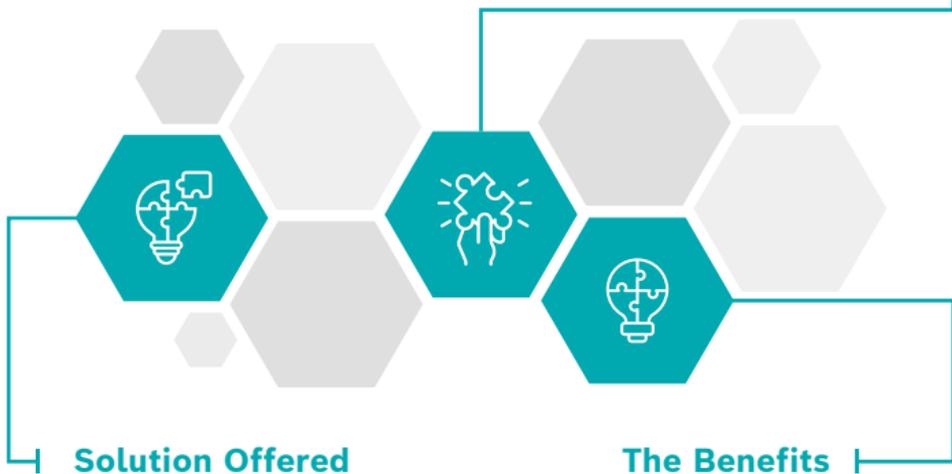


## Phantom Connected Machines



### Customer Challenges

- ▶ Absence of a highly available and scalable solution for real-time, non-intrusive monitoring of machine status and key metrics (OEE, Availability, Performance, Quality/Yield, Part count)
- ▶ Lower capex for one-time onboarding per machine
- ▶ Faster deployment of new features and continuous improvements



### Solution Offered

- ▶ AWS IoT based architecture with data ingestion from sensors to cloud and processing
- ▶ Continuous deployment pipeline for application as well as infrastructure builds
- ▶ IoT Security for device communication and storage encryption
- ▶ Proactive maintenance post-deployment for quick mitigation of incidents

### The Benefits

- ▶ Single-pane-of-a-glass view for real-time machine status
- ▶ ~30% reduction in capex for on-boarding new machines
- ▶ Continuous improvement with regular addition of new features and capabilities