Finance Practice
Financial Services Portfolio

Record to Report to Plan
From RECORD to REPORT-From REPORT to PLAN
Turn your financial transactions into efficient, fast close process - Use the present to plan the future

Financial Transformation Services
- Business Planning & Consolidation
- Treasury & Risk Management
- Financial Supply Chain Management
- Central Finance
- Governance, Risk and Compliance

Financial Optimization Services
- SLO Service – New GL Migration
- SLT Service – Profit Center Re-Organization
- Financial Closing Cockpit
- Systems Audits
- IFRS

Financial Consulting Services
- Funds Management
- Consulting on Chart of Accounts
- Consulting on Enterprise Structure
- Consulting on System Landscape
- Consulting on Fiscal Year Change
CFOs know finance transformation can be difficult and time-consuming. But they also know it’s an effective way to keep up with the changing needs of the business.

Whether it’s technology disruption, business model innovation, or a new industry ecosystem, Bosch Global Software Technologies helps finance organizations look ahead to what’s next while keeping the ship on a steady course.


Financial Solutions

1. Business Planning & Consolidation
2. Treasury & Risk Management
3. Financial Supply Chain Management
4. Central Finance
5. Governance, Risk and Compliance
The SAP Business Planning and Consolidation (SAP BPC) application delivers planning, budgeting, forecasting, and financial consolidation capabilities, so you can easily adjust plans and forecasts, speed up budget and closing cycles, and ensure compliance with financial reporting standards.

Financial Transformation Services

Business Planning & Consolidation

**Forecasting**
- Compliance Management
- Risk Management
- Process controls
- Fraud Management

**Business Planning**
- Budgeting Sales/revenue planning
- Capital expenditure planning
- Headcount/staffing
- Expenses planning

**Consolidate**
- Inter-company matching & reconciliation
- Inter-company eliminations
- Legal consolidation

**Financial reporting & Analysis**
- Drill through to BW Queries
- Drill through to SAP ERP/ ECC
- SAP Dashboards
- Ad hoc
- Variance analysis
Treasury and Risk Management

Treasury and Risk Management is a series of solutions like Transaction manager, Market risk analyzer, Credit risk analyzer and Portfolio analyzer that primarily analyze and optimize business processes in the financial area of a company.

Financial Transformation Services

Transaction Manager
- Deal Capturing
- Valuation
- Accounting
- Reporting

Credit Risk Analyzer
- Control of counterparty default risk
- Risk management through credit limit setup

Portfolio Analyzer
- Measure of exact return on investment
- Comparison of results to targets
- Component wise breakdown of overall performance
- Evaluation based on portfolio structure

Market Risk Analyzer
- Position evaluation
- Mark to market evaluations
- Risk and return calculations
- Sensitivity analysis
Financial Supply Chain Management

Financial supply chain management optimizes the financial and information flow within a company and between business partners. It contains components like Cash & Liquidity management, Collections & Dispute management, Credit management, In-house cash and Biller direct.

Financial Transformation Services

In-House Bank / Bank Communication
- Reduction in external bank accounts.
- Reduction in bank charges / commission
- Payment lifecycle tracking
- Internal compliance

Collections & Dispute
- Improves efficiency of collections team.
- Priority worklists / Collection strategy
- Recording of promise to pay
- Customer dispute capturing

Credit Management
- Enables credit limit setup and availability checks
- Automatic credit limit / credit score calculations

Cash & Liquidity
- Liquidity Forecast
- Working capital management
- Reporting
Central Finance

Central Finance enables FI documents to be replicated in a new central finance system in S/4 Hana. Central Finance is relevant in an organization where there are multiple older SAP ERP instances (or) other Non – SAP Finance applications. The central finance system services the purpose of a reporting system integrating the financial information from different feeder systems.

Financial Transformation Services

Central Finance

- Different Business Verticals
- Scalability & Better Reporting
- Different System Landscapes

Vertical systems
- Business vertical represented as Vertical systems
- Harmonized process template
- Procurement and production process

Business Divisions
- Gasoline
- Diesel
- After-Market
- Brakes Division
- Chassis

Central Finance
- Financial Accounting
- Sales
- Collections
- Payments
- Reporting

Benefits
- Better Reporting and Scalability
- Better liquidity
- Lower Logistics cost
Governance, Risk and Compliance

SAP GRC (Governance, Risk and Compliance) solution enables organizations to manage regulations, compliance and remove any risk in managing organizations’ key operations.

Governance, Risk and Compliance

GRC Services

Overview of RBEI SAP GRC Services

Integrated GRC Services
Financial Optimization Services

Financial Services Portfolio

Organizations spend **70%** budget on running the business and **30%** on innovation.

Additionally, there’s increased complexity and risk due to changes in technologies.

With Financial Optimization services, we simplify complexity, optimize IT, and reduce Operating expenses while accelerating transformation.

Financial Closing Cockpit  |  Systems Audit  |  IFRS  |  SNP Migration  |  SLO/SLT services  |  SAP Optimization Services

Financial Closing

- **Accelerated period end closing**
- **Automation**
- **Efficiency & Speed**

IFRS

- **IFRS 8** Segment Reporting
- **IFRS 15** Revenue Accounting & Repor
- **IFRS 16** Leasing
- **IFRS 10** Consolidated Financials
The migration enables to perform the transition as smoothly as possible from the SAP classical General Ledger Accounting environment to the diverse range of functions offered by New General Ledger Accounting.

SLO Services – New GL Migration

SAP GL Migration from Classical to New GL

- Scenario-3 + change to ledger solution for parallel ledger Accounting.
- Scenario-2 + change to ledger solution for parallel ledger Accounting.
- Merge of FI Ledger
- Merge of FI, PCA and /or SL Ledger
- Scenario-2 + Segment Reporting (supported by Document splitting)

SAP GL Migration for Subsequent Implementation of New GL Functionalities

Subsequent change from account solution to Ledger solution
Subsequent Implementation of Document Splitting
Subsequent Implementation of further Ledgers
A change to the profit center structure is generally triggered by a management decision. The reorganization assists you in dividing up, combining, and replacing profit centers. A change to the profit center structure necessitates a change to the assignment of profit centers to objects (such as materials, orders, purchase orders, or sales orders).
Financial Closing

Speed up even the most complex closing cycles, while meeting regulatory requirements and financial reporting standards. Increased user efficiency through centralized monitoring and control and enhanced automation achieved.

FCC – Key Drivers

Plan

Entity Close Management

Analyse

Monitor

Execute

Anticipated Business Benefits

Controls
► Process harmonization
► Standardize transactions & programs used for financial closing.
► Harmonize sequence of closing activities
► Central monitoring of Closing activities

Automation
► Automation through remote Jobs
► Managing dependencies between closing tasks
► Long term vision of Robotics

Efficiency
► Resource utilization for analytical activities (e.g., Variance analysis etc.)
► Improved system performance and no workload peaks by automated jobs which can run in nights and weekends.
► Job logs are stored in FCC system for long term like 7 to 8 years.

Speed
► Best in class accelerated and optimized closing
► Faster completion of period end closing and reporting.
► On time availability of Financial information for external and internal stakeholders.
Revenue Accounting and Reporting

- Multi-GAAP Enabling
- Manage right of use assets & liabilities
- Customer/Vendor Accounting
- Post Depreciation & Repayment
- Lease Payments
- Controlling/Profit center accounting

- Different Lease types
- Leasing Partners
- Subject of agreement
- Terms & Conditions
- Lease Payment Cash flow
- Critical dates & reminders
- Document Management

- Classification & evaluation rules
- Calculate and report NPV, depreciation, repayment & interest rates
- Change management/Re-Valuation
- Support Transition Scenarios
- Link to Fixed assets

Contract Management

Multi-GAAP Postings

Valuation & Classification

Reporting
Financial Consulting Services

Financial Services Portfolio

Provided Process (or) Technology consulting to achieve the below objectives:

- Develop customized, next-generation products and services that help clients shift to new business models designed for today's connected landscape of disruptive technologies.
- Deploy leading industry insights and design-led thinking to help clients plan and implement transformational solutions that drive rapid results.
- Rethink IT and digital ecosystems to help clients swiftly adopt new technologies to keep pace in an evolving customer driven environment.

Consulting/ Benefit Realization

- Optimal utilization
- Best practices & Process improvements
- Master data management
- System landscape optimization/ Enterprise Structure Redesign

Legal Compliance / Reporting

- Stakeholder Reports
- Statutory Compliance
- MIS reports
Funds Management

The purpose of Funds Management is to budget all revenues and expenditures for individual areas of responsibility, to control future funds transactions in accordance with the distributed budget, and to stop the budget being exceeded. You can adapt the budget to changes in conditions by entering releases, supplements, returns, and transfers.

Funds Management

- Upload Budget for each responsible dept.
- Approve Monthly budget
- Supplementary budget
- Return Budget
- Carryforward Budget

- Budget check during for Commitments (PR or PO)
- Budget check for Actual Expenses
- Budget check for Capex

- Warning or hard stop with mail, when budget exceeded
- Detailed reports with budget and actuals

Indirect cost and service related cost form a significant portion of the total cost of an organisation

Unlike Direct costs, it is very difficult to control indirect costs with out a proper budgetary control mechanism

You can change the budget for any reason (i.e. Unforeseen expenditure)

SAP Funds Management serves as an effective Budgetary control tool

The purpose of Funds Management is to control revenue and capital expenditure
- For individual areas of responsibility
- Against budget
Consulting / Benefit Realization

**SAP Data Control Check**
- Configuration control
- Process review
- Process Gaps
- Control Gaps

**Process Optimization**
- SAP utilization measurement matrix
- Industry best practices
- New functionality / feature implementation

**Reporting**
- Final Report preparation
- SWOT Analysis
- Post Implementation review of recommendations

**Management Discussions**
- Presentation of observations
- Recommendations
- Brainstorming
- Decisions

Consulting on best practices on System landscape, Enterprise structure and Fiscal year change.


Consulting on Chart of accounts providing best practices with respect to standardization, scalability, better reporting and optimization.
Consulting on Chart of Accounts

Define new global chart of accounts for planned S/4 Hana Global template

Review of existing chart of accounts

Recommend best practices with respect to RRPS Chart of accounts

Benefits

Standardization & Harmonization

Scalability & Comprehensiveness

Better Reporting

Optimization & Rationalization

Consulting on System Landscape / Enterprise Structure / Fiscal year change

Best practices / consulting on Best practices on Enterprise structure

Best practices / consulting on System Landscape

Best practices / consulting on Fiscal year change

Best practices / consulting on internal reporting & smooth consolidation

Benefits

Standardization & Harmonization

Scalability & Comprehensiveness

Better Reporting

Optimization & Rationalization
Benefit Realization

Business Needs
- Benefit realization in Finance and controlling
- Training
- Best Practices suggestion

Value Proposition
- Product Costing
- Overhead cost controlling
- Profitability analysis
- Inventory Valuation
- Simplification of Customs invoice verification
- Development for Cash-flow statement etc.

Benefits
- Effort reduction and increase in efficiency in FI processes
- Streamlining of process
- Better internal controls
- Scalable solutions
- Optimize usage of SAP

High Level Overview

Master Data
- Finance Master Data
- Controlling Master Data
- Integration Master Data

Systems
- Single SAP System
- Multiple SAP Systems and Non-SAP systems

Interfaces
- FICO Master data
- Integration Master data
- Purchase Process
- Production Process
- Sales Process

Processes
- FICO Processes
- Purchase Process
- Production Process
- Sales Process
- Other Processes